The Santa Fe Business Incubator helps local entrepreneurs grow successful businesses. These emerging companies create new jobs, increase the tax base and diversify our economy, enhancing the quality of life for all in our community.

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# **Client News**

SFBI client companies continue a fast-pace of activities, achievements and recognitions.



A big Santa Fe welcome to Founder Brian Coia and **BioLime Innovations,** SFBI's newest client company.

BioLime manufactures natural, limestone based products that make green buildings healthier and excel in energy efficiency.



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#### SFBI at a glance

Currently serving 26 client firms and 3 co-located partner organizations

More than 1,000 new jobs



Mark J. Cola and the team at <u>Sigma Labs</u>, <u>Inc.</u> hosted the national Additive Manufacturing Consortium Conference at SFBI during October.

Dan Vitaletti, <u>Vapor</u> <u>Blast Solutions, LLC</u> discussed his company,

its technology and plans for the future at the November board meeting of the SFBI Board of Directors. VaporBlast Solutions provides a safe and effective cleaning method. Ask Dan about "the best solution for metal pollution."





SFBI affiliate client <u>Santa Fe Spirits</u> won a coveted Regional Development Corporation (RDC) Business 20/20 Campaign Award. U.S. Congressman Ben created by client companies

Home to more than 125 companies over the past 15-years

10,000 sq. ft. facility launched in 1997

20,000 sq. ft. expansion 2002 to 30,000 sq. ft. total

Marie Longserre, President and CEO since inception





Ray Lujan addressed the audience and spoke to the importance of these fast-growing businesses of Northern New Mexico. Congratulations to Colin Keegan and the entire Santa Fe Spirits team!

# **Upcoming Events**

On November 19 at the Scrappy Startup Events in Santa Fe, ABQid accelerator announced the formation of <u>SFid</u>, an accelerator program in Santa Fe. Sponsored by the City of Santa Fe and the Santa Fe Community Foundation, in collaboration with the Santa Fe Business Incubator, Startup Santa Fe and Creative Santa Fe participating companies will be selected in early 2016. Applications are being accepted now with a deadline of December 11, 2015. Orientation begins in January.

#### THE PLACE TO START & GROW YOUR BUSINESS

You're invited to celebrate the creative community and regional entrepreneurship of WESST Santa Fe 3pm - 6pm Thursday, December 17 during the 2015 Holiday Tea & Product Showcase Open House. Shop, network, enjoy food and beverages and



delight in entertainment of the season. Free of charge public event.

## **Recent Programs**

In a busy quarter leading up to Global Entrepreneruship Week, a host of major events took place.



The first-ever **Statewide Startup Weekend** Nov 13-15 garnered enthusiastic participation and launched great ideas in Santa Fe, Albuquerque and Las Cruces. Significant publicity and visibility for all the communities and the State of New Mexico was generated via social and traditional media. The statewide winner was **ConvoBox**, who also won the Santa Fe competition.









Team **ConvoBox**, pictured lower right, pitched an innovative technology to enable secure, anonymous feedback communication for large organizations with multiple inputs.

Local entrepreneurs and SFBI clients enjoyed the presentation and networking at November's **Pitch 180**. Intel representative Dan McCulley made a powerful case for the big company's new development interests and opportunities for start-ups to provide solutions and innovations.









**Photo:** Intel representative Dan McCulley presents at Pitch 180; **Lower left:** McCulley meets Andrew Halasz of Vizzia Technologies, an SFBI client company. **Lower right:** Pitch 180 attendees.



Joining the New Mexico Manufacturing Extension Partnership, in **Manufacturing Day 2015,** SFBI companies hosted tours and



#### demonstrations.

JMSY Casting, Sigma Labs, Inc., Vapor Blast Solutions LLC and HoneyMoon Brewery provided information and talked with visitors.



### **This 'n That**



SFBI Program Director Sean O'Shea discusses entrepreneurship during a module for Leadership Santa Fe.



SFBI President Marie Longserre attended the EBN 2015 Congress in Brussels in late October as a delegate for INBIA. More than 400 attendees from across Europe, the U.K., South America, China, Taiwan and beyond, gathered to hear from representatives of the World Economic Forum, Microsoft and many others on the topic of new frontiers for innovative entrepreneurs.

In **The Business Innovator Magazine**, the EBN publication distributed at the conference and sent to members worldwide, SFBI was featured in an indepth article that brought positive attention to the Santa Fe community and our state. The article included congratulations and recognitions from NM Secretary of Economic Development Jon Barela and Mayor Javier Gonzales for SFBI's contribution in bringing innovation to the marketplace. The Santa Fe Business Incubator wishes you and yours a **Happy Thanksgiving** and an enjoyable holiday season!

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