

The Santa Fe Business Incubator helps local entrepreneurs grow successful businesses. These emerging companies create new jobs, increase the tax base and diversify our economy, enhancing the quality of life for all in our community.

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Client News

Please give warm welcomes to SFBI's newest client companies!



[Aurora Life Technologies](#) offers portable, point-of-care medical diagnostics using micro- and nanotechnologies. Founder James Leary PhD, Professor Emeritus from Purdue University, has more than 40 years experience in flow cytometry, cell sorting and microfluidic cytometry. Dr. Leary can be found working in the BioScience Lab at the



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To submit news, please email office@sfbi.net

SFBI at a glance

Currently serving 26 client firms and 3 co-located partner organizations

More than 1,000 new jobs

Incubator. He and his wife returned to New Mexico roots and now live in Santa Fe.



Owner/founder Jared Nicholson and [ScratchWorks](#) introduce an air-drying architectural sculpting product. Skratch works with and bonds to most surfaces, dries by evaporation, and when set is hard as a rock. Any shape or form can be created with this new earth-based innovation in architecture.

Fix my Roof is currently hiring an office manager. If you know someone looking for an administrative position, [check this link.](#)



[Fix My Roof](#) is offering ESL (English as second language) training to its employee onsite at the Incubator.

created by client companies

Home to more than 125 companies over the past 15-years

10,000 sq. ft. facility launched in 1997

20,000 sq. ft. expansion 2002 to 30,000 sq. ft. total

Marie Longserre, President and CEO since inception



[Facebook](#)



[Website](#)



JMSY Casting LLC
officially introduces its
new name and logo:
**Superior Casting
Services**, which
reflects their quality
gold and silver casting.



[Sigma Labs, Inc](#) was
awarded funding from the
New Mexco Economic
Development Department
Job Training Incentive
Program (JTIP) to create
two new jobs.

JTIP reimburses qualified economic-base companies
for a portion of training costs associated with job
creation. Sigma will use the \$57,342 for full-time
hires.

In addition, Sigma received a contract from Aerojet
Rocketdyne for a license of the Company's
PrintRite3D software applications.

Separately, Sigma won a contract for its proprietary
In-Process Quality Assurance IPQA software for
advanced AM monitoring.

[Google Plus](#)



[Twitter](#)



SFBI welcomed the first cohort of the [SFid accelerator](#) to the Incubator.



SFBI clients [Convo Box](#), winner of both the Statewide and Santa Fe Startup Weekend, and [Honeymoon Brewing](#) are part of the vanguard of companies taking part in the first accelerator in Santa Fe.

Graduate News



In mid-February, **The Santa Fe New Mexican** profiled Avisa Pharma's journey to produce a

rapid breath test for the detection of tuberculosis.

Learn more about how Avisa will offer test results in 10 minutes versus today's two day culture analysis at [this link](#). Special thanks to Bruce Krasnow for the report.

Congratulations to
Positive Energy Solar
on achieving master
dealer status with
Sunpower.



[Learn more in this 4:00 video](#) that highlights this
employee-owned graduate of SFBI.

Upcoming Events



You still have a few days left to apply for the
Venture Acceleration Fund. Sponsored by Los
Alamos National Labs, the Regional Development
Corporation (RDC), the City of Santa Fe and others,
the Venture Acceleration Fund is some of the best
money around for startups in Northern New Mexico.
Application are open until Friday, March 18th. Visit
the website at <https://vafnm.org/>



On March 29th Debbie Ramirez will present on the SEC's proposed rules for enacting Title III of the JOBS act at this month's Buiding the Business Different. The proposed rules will allow non-accredited investors to take an equity stake in a company through a crowd funding platform. Event tickets (register at no charge) are available [at this link](#).

Save the Date: On April 28th SFBI will host the April meeting for [NMBio](#) from 11:30 to 1:30.



During the two-part program, Dr. James Leary will present on SBIR and STTR grant funding and a panel of Northern New Mexico bio-entrepreneurs will discuss their programs, businesses and innovations.

Recent Programs

Spokeshave a peer to peer pitchfest

In **SpokeShave**, the pitching circle replaces the judging table. During the inaugural event February 27, participants from Santa Fe, Albuquerque and Los Alamos pitched ideas. Stay tuned for future SpokeShave events. It's the only pitch competition where you're the judge.

Founder's Lunch

SFBI held its quarterly **Founder's Lunch** February 9. The event is an informal power lunch

for Founders and CEOs of SFBI client companies. What did they talk about? We could tell you but we'd have to make you a client.



Early in February SFBI introduced its **Advisory Council Meetings** for clients in the Service Category and the Process & Product Category. Advisory Council Meetings brings clients with similar business models, customer focuses and industry alignments together with subject matter experts, resource providers and successful members of the business community for drill down talks about their challenges and opportunities. For information on these categories and more view the [SFBI 2016 Program Guide](#).



The Incubator hosted a **Santa Fe Software Developers** Meetup on January 28. Tech startups [Babierge](#) and [ConvoBox](#) talked about creating a tech startup in Santa Fe. The next Meetup is scheduled for Thursday, March 31st with Descartes Labs. To stay in the know, view the meetup page <http://www.meetup.com/sf-dev/> and sign up.

This 'n That

On February 12th SFBI and client companies hosted an Israeli Business Delegation from the Ramat HaNegev region. Special thank yous to SFBI clients **Solar Logic** and **Vizzia Technologies** for their presentations and to Bridges to Santa Fe for bringing the group to meet us.

Stewardship

Did you know? The Santa Fe Business Incubator is a not-for-profit organization for which earned revenues only cover 50% of its annual operations.

Additional support raised from grants and contributions provides funds that supports the dreams of SFBI clients, keeps talent in Santa Fe, and builds the economic future of the community.

SFBI salutes the investment of its partners - the City of Santa Fe, Santa Fe County, the State of New Mexico, and its many business and individual supporters! Thank you each and every one.

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As friends of SFBI we would like to keep you updated with our news!

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