

The Santa Fe Business Incubator helps local entrepreneurs grow successful businesses. These emerging companies create new jobs, increase the tax base and diversify our economy, enhancing the quality of life for all in our community.

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Client News



A manufacturer of biologically-based pest controls, EcoPesticides International won one of five [Venture Acceleration Awards \(VAF\)](#) funded by Los Alamos National Security LLC and administered by Regional Development Corporation. Congratulations!



Santa Fe Business Incubator
3900 Paseo del Sol
Santa Fe, NM 87507
505-424-1140
<http://www.sfbi.net>

To submit news, please email office@sfbi.net

SFBI at a glance

Currently serving 26 client firms and 3 co-located partner organizations

More than 1,000 new jobs



[Ayla Bystrom-Williams of Honeymoon Brewery](#)

can toast the positive publicity she received in the Santa Fe Reporter. Cheers! Read for yourself in this June 1, 2016 article entitled ["My Millennial Life"](#)



Congratulations to **Santa Fe Spirits and Colin Keegan, Founder**, on winning LEDA (Local Economic Development Act) funding assistance from

the State of New Mexico and the City of Santa Fe. [A press conference video](#) confirms the monies will create 25 direct and indirect jobs in value-added manufacturing and value added agriculture.

Graduate News

SUNPOWER®

by Positive Energy Solar

created by client companies

Home to more than 125 companies over the past 15-years

10,000 sq. ft. facility launched in 1997

20,000 sq. ft. expansion 2002 to 30,000 sq. ft. total

Marie Longserre, President and CEO since inception



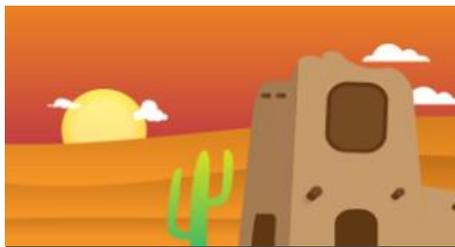
In a true "full circle" story, SunPower recently gifted SFBI a tree. Twenty years ago, the tiny tree was a gift from Marie Longserre to Allan Sindelar and his new company, [Positive Energy Solar](#). Growth!



Entrepreneurial growth:
It's what SFBI is about.

Upcoming Events

Sign up for Startup Weekend Santa Fe!



Friday
Aug. 26, 2016
to
Sunday
Aug. 28, 2016

From the Incubator that introduced [Startup Weekend to New Mexico](#) and helped organize the first ever state-wide Startup Weekend in the world, comes an opportunity for you to take your own step



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forward by registering to participate in [Startup Santa Fe.](#)

We've helped launch five companies. Come. Bring your ideas, your expertise and be part of the Startup fun!

Recent Programs



Thank you to **Mediators Anne deLane W. Clark and Kelly M. Stanhope**, co-founders of [Stanhope & Clark](#) who led the discussion for July's Building the Business Different: Creating a Company Culture That Can Handle Internal Conflict.



SFBI's award-winning **Eureka Effect** (like speed dating, only smarter) returned May 31. The structured networking event allowed Northern New Mexico businesses to meet with scientists from Los Alamos National Labs in a partnership with NMSBA.





Hawaiian-themed snacks lent a summer feel to (and promoted great attendance for) **SFBI's Networking** lobby event in early June.

Big thank yous to those who toured the SFBI campus during "Look Around Day" in May.

SFBI welcomed Paul Singh, founder, investor and road trip enthusiast, and the **New Mexico Tech Tour**. Thanks to everyone who participated. Shout outs to SFid and StartUp Santa Fe for bringing Paul to our community.





The **Santa Fe Software Developers** Meetup

included a presentation on new artificial

intelligence that received a thumbs up review from attendees.



Dr. James Leary discussed SBIR and STTR grant funding at an **NMBio meeting**. The two-part program also included a panel of

Northern New Mexico bio-entrepreneurs who discussed their programs, businesses and innovations: David S. Joseph, Co-Founder,

President and CEO of Avis; Alex Koglin, Co-Founder NTxBIO and Steve Miller, CTO of EcoPesticides International, Inc.

This 'n That

SFBI Board of Directors Sightings:



Alex Padilla, The Retail Planet, Corp., conducts a presentation for Ed Maglisceau's Santa Fe Community College business class at the Incubator.

Welcome Intern Jack Barkley!

Jack Barkley hails from Los Alamos via the Bay Area where he's studying Economics at UC Santa Cruz. Among his other duties this summer, Jack will interview SFBI graduate companies to prepare success stories for the Incubator's 20th Anniversary.



Jeannie Hardy has a passion for all things Italian. That's legendary around SFBI. Shown here with Italian boy band (IL Volo), we can only say "Ciao! Ciao for now!" She will return from her Italian adventure at the first of December.

Stewardship



Jerry Nelson

brings an inherent belief in the beauty of the world and a focus on the power of creativity to SFBI where he is involved in fundraising and planning for the organization.

With 32 years in nonprofit management, including Assistant Director of Development for The Santa Fe Opera and Executive Director of the Santa Fe Desert Chorale, Jerry adds strong community connections and creative ideas to the SFBI team.

Did you know? The Santa Fe Business Incubator is a not-for-profit organization for which earned revenues only cover 50% of its annual operations.

Additional support raised from grants and contributions provides funds that supports the dreams of SFBI clients, keeps talent in Santa Fe, and builds the economic future of the community.

SFBI salutes the investment of its partners - the City of Santa Fe, Santa Fe County, the State of New

Mexico, and its many business and individual supporters! Thank you each and every one.

It particularly wishes to recognize the recent \$15,000 grant award from the Santa Fe Community Foundation with deep appreciation. Thank you Santa Fe Community Foundation!

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As friends of SFBI we would like to keep you updated with our news!

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Santa Fe Business Incubator
3900 Paseo del Sol
Santa Fe, NM 87507

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